



PEFACO INTERNATIONAL P.L.C.

HALF-YEARLY REPORT

For the Period ended 30th June 2016

Interim Directors' report pursuant to listing Rule 5.75.2

Basis of Preparation

The attached Half-Yearly Report is being published pursuant to the terms of Chapter 5 of the MFSA Listing Rules. The condensed interim financial information contained in this report has been extracted from the company's unaudited consolidated financial statements for the six months ended 30th June 2016. This report has been prepared in accordance with the applicable Listing Rules and the International Accounting Standard 34 'Interim Financial Reporting'. This Half-Yearly Report has not been audited nor reviewed by the company's independent auditors.

Accounting Policies

The accounting policies adopted in the preparation of the Company's Half-Yearly Report are the same as those adopted in the preparation of the audited financial statements for the year ended 31st December 2015.

Principal Activities

The Company's principal activity is the control of its subsidiaries engaged in Leisure and Gaming activities in West Africa. All of the Company's subsidiaries are duly authorized to engage in gaming activities under exclusive concession contracts or gaming licenses granted by local authorities or supervisory bodies responsible for the regulation and control of gaming. The Company has operations in Benin, Burkina Faso, the Ivory Coast, Niger, Rwanda and Togo and soon in Nigeria, catering for the local population's needs for recreation facilities.

Review of Performance

The Directors of Pefaco International p.l.c. hereby report the company's financial results for the six months ended 30 June 2016.

In the first six months of 2016, the Group registered total consolidated Gross Gaming Revenue (GGR) of €22.02 million (2015: €21.15 million).

The Group registered a Profit after Tax for the period of €2.20 million compared to a €0.64 million for the same period last year.

A major factor that contributed to this positive result is the fact that with effect from November 2015, Grupo Pefaco, the Company's majority shareholder, is charging lower management fees. This charge for the first six months last year amounted to €4.38 million compared to €0.50 million for the same period this year. During the six months ended June 2016, the Group also incurred a charge of €0.16 million (2015 € nil) in respect of management fees due to Genesis PFC, a minority shareholder, for various services rendered as per an agreement between the parties in this respect.

The Group's operations in Burkina Faso, and Ivory Coast performed according to plan in spite of the recent terrorist attacks in Burkina and Ivory Coast. GGR growth in Ivory Coast was 31% vs the same period last year.

On the other hand, the Group's operations in Niger and Benin reported a decrease in GGR mainly due to increase competition in Niger and an unsettled political environment in Benin due to the presidential election and subsequently the installation of the new government as well as the complex situation in neighboring Nigeria.





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A slowdown in the development of the Rwanda operation was caused by a crackdown by the government on illegal gaming operators, which temporarily resulted in the suspension of all gaming activities in this country. The suspension on Pefaco's operations in this country was in fact lifted in August and operations re-commenced accordingly.

The Group incurred increased payroll costs (€7.897 million for 2016 compared to €6.257 million for same period last year) for the first six months, partly due to one-off expenses such as mandatory salary increases (Burkina Faso and Ivory Coast), statutory contributions towards employees pension fund and the hiring of seven new employees in anticipation of the launch of our operations in Nigeria.

In addition, as a listed company on the Malta Stock Exchange, the Company faces additional costs linked with regulatory compliance obligations applicable to such listed companies which were not incurred in the same period last year.

In these first six months, we have also incurred the set-up cost in respect of the two new subsidiaries which were incorporated in Nigeria earlier this year.

Capital Investment

AS disclosed in the audited financial statements in April, in January 2016, the Board approved the purchase of 51% shareholding in Exon Group Desarrollos Informaticos Aplicados a la Tecnologia SL, a company incorporated in Spain whose principal activities include the manufacturing and distribution of electronic bingo games. The purchase has not been finalised as of the date of this report.

Outlook

Overall the Group's performance is stable and the business outlook is positive. The Directors are considering ways of reducing operating expenses and increasing productivity. The political situation in most countries that the Group operates in is favorable. The Directors are of the opinion that other than the factors referred to in this report, there are no specific risks or uncertainties that are expected to have a material impact on the Group's results for the next six months or on its financial position as at 30 June 2016.

Francis Perez
CEO and Director

Olivier Cauro
Managing Director and Director





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Income Statement

For the period 1st January to 30th June 2016

| | For the six months ended 30 June | |
|---------------------------------------|----------------------------------|---------------|
| | 2016 | 2015 |
| | € 000 | € 000 |
| Revenue | 22,022 | 21,154 |
| Other income | 53 | 109 |
| Administrative expenses | (8,190) | (10,760) |
| Payroll costs | (7,897) | (6,257) |
| Gaming tax | (1,076) | (1,056) |
| Depreciation and amortisation | (1,408) | (1,452) |
| Profit before interest and tax | 3,504 | 1,738 |
| Finance costs | (387) | (573) |
| Profit before tax | 3,117 | 1165 |
| Tax expense | (913) | (524) |
| Net income | 2,204 | 641 |
| Non-controlling interest | (516) | (150) |
| Owners of the parent | 1,688 | 491 |





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Condensed Balance Sheet

For the six-month period ended 30th June 2016

| | 30/06/16 € 000 | 31/12/15 € 000 |
|-------------------------------------|-------------------|-------------------|
| Intangible fixed assets, net | 37,107 | 37,930 |
| Tangible fixed assets, net | 5,818 | 4,982 |
| Financial assets | 799 | 828 |
| Deferred tax | 638 | 433 |
| Total long term assets | 44,362 | 44,173 |
| Total short term assets | 21,652 | 20,381 |
| TOTAL ASSETS | 66,014 | 64,554 |
| Equity | 52,409 | 50,224 |
| Total liabilities | 13,605 | 14,330 |
| TOTAL EQUITY AND LIABILITIES | 66,014 | 64,554 |





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Condensed Cash Flow Statement

For the period 1st January to 30th June 2016

| | For the six months ended 30 June | |
|--|---|----------------|
| | 2016 | 2015 |
| | € 000 | € 000 |
| Cash flow from(used in) operating activities | 6,490 | (1,057) |
| Cash flow from investing activities | 351 | 1,501 |
| Cash flow used in financing activities | (3,734) | (279) |
| Net change in cash and cash equivalents | 3,107 | 165 |
| Cash and cash equivalents - beginning of year | 13,232 | (458) |
| Cash and cash equivalents - end of period | 16,339 | (293) |





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Statement of Changes in Equity

For the period 1st January to 30th June 2016

| | Share capital € 000 | Share premium € 000 | Legal Reserve € 000 | Foreign currency translation reserve € 000 | Retained earnings to owners € 000 | Equity attributable to owners € 000 | Non-controlling interests € 000 | Total equity € 000 |
|--|------------------------|------------------------|------------------------|---|--------------------------------------|--|------------------------------------|-----------------------|
| Balance as at 1 January 2015 (restated - audited) | 305 | - | 46 | - | 51 | 305 | 17 | 302 |
| Capital changes | - | - | - | - | - | - | 17 | 17 |
| Dividends | - | - | - | - | - | - | (105) | (105) |
| Net income | - | - | - | - | 491 | 491 | 150 | 641 |
| Balance as at 30 June 2015 (unaudited) | 305 | - | 46 | - | 41 | 305 | 79 | 305 |
| Balance as at 1 January 2016 (audited) | 355 | 150 | 85 | 9 | 45 | 535 | 67 | 522 |
| Dividends | - | - | - | - | - | - | (19) | (19) |
| Net income | - | - | - | - | 10 | 10 | 516 | 526 |
| Balance as at 30 June 2016 (unaudited) | 355 | 150 | 85 | 9 | 55 | 585 | 564 | 520 |



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Notes to the interim condensed consolidated financial statements

For the period 1st January to 30th June 2016

Related party transactions

At 30 June 2016, related party transactions can be analysed as follows:

| | For the six months ended | |
|---|--------------------------|----------------|
| | 30/06/16 | 30/06/15 |
| | € 000 | € 000 |
| Grupo Pefaco management fees | (500) | (4,380) |
| Other related parties | (165) | - |
| Total management fees charged by related parties | (665) | (4,380) |

Related party balances

As at 30th June 2016, related party balances can be analysed as follows:

| | 30/06/16 | 31/12/15 |
|---|--------------|--------------|
| | € 000 | € 000 |
| Loan to related parties | 313 | 3,291 |
| Trade receivables | 717 | 906 |
| Total receivables from related parties | 1,030 | 4,197 |





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Segment reporting:

| | Benin € 000 | Burkina Faso € 000 | Ivory Coast € 000 | Niger € 000 | Rwanda € 000 | Togo € 000 | Holding € 000 | Satall € 000 | Inter- companies €000 | Total € 000 |
|---|----------------|--------------------------|-------------------------|----------------|-----------------|---------------|------------------|-----------------|-----------------------------|----------------|
| Six months ended 30th June 2015 | | | | | | | | | | |
| Total Revenue | 3,480 | 8,259 | 4,914 | 1,613 | - | 2,888 | - | - | - | 21,154 |
| Profit (loss) before interest and tax | 751 | 319 | 259 | (256) | - | 160 | 617 | (69) | (43) | 1,738 |
| Net income (loss) - owners of the parent | 473 | 202 | 194 | (280) | - | 87 | 1,111 | (69) | 0 | 491 |
| Six months ended 30th June 2016 | | | | | | | | | | |
| Total Revenue | 3,053 | 8,356 | 6,087 | 1,567 | 389 | 2,570 | - | - | - | 22,022 |
| Profit (loss) before interest and tax | 1,199 | 2,104 | 833 | (142) | (182) | 253 | (459) | - | (102) | 3,504 |
| Net income (loss) - owners of the parent | 782 | 1,297 | 635 | (169) | (304) | 185 | (456) | - | (282) | 1,688 |



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Statement Pursuant to Listing Rule 5.75.3 issued by the Listing Authority

We confirm that to the best of our knowledge:

- this condensed set of consolidated financial statements, which has been prepared in accordance with the applicable set of accounting standards, gives a true and fair view of the assets, liabilities, financial position, and profit or loss of Pefaco International p.l.c.; and
- includes a fair review of the information required in terms of listing Rules 5.81 to 5.84.

Olivier Cauro
Managing Director and Director

